

York Central Hospital

for better health care
for better health



Congratulations are in order.

This paper is well received by our Executives. I am very proud to be associated with Salumatics. A company that has a vision in helping hospitals to reduce costs, be more efficient and create capacity for additional patient care initiatives.

Much appreciated.

Diane Salois-Swallow
Chief Information Officer
for York Central Hospital
and Southlake Regional
Health Centre

IT Lead for Central LHIN

www.hospitalnews.com

- Advertiser -

HOSPITAL NEWS, May 2009

Salumatics Reduces Costs Which Allows for Improved Patient Care

Salumatics Inc., the largest provider of outsourced medical record conversion solutions for healthcare organizations in Canada provides services to a number of hospitals throughout Canada and the United States. These services include document conversion, outsourced coding, and the hosting of patient medical records.

The hospitals required an efficient and secure method to access their patient medical records and qualified, certified coders to provide coding and abstracting services. "The outsourcing of these functions allow hospitals to focus on their core competency, patient care," says Salumatics' CEO, Allan Magnacca.

With hospitals facing significant challenges in providing quality care within their budget, outsourcing services to Salumatics solutions typically result in significant cost savings over doing the work in-house.

"We at Salumatics offer efficient and cost-reducing solutions to hospitals across the country", says Magnacca. "We understand that patient care is the priority and it is the focus of Salumatics to assist health care facilities with spending more time caring for their patients and less time managing paper medical records."

Salumatics' end-to-end solutions start with a comprehensive assessment of each hospital's current medical record management practices followed by recommendations as to how to most efficiently transition to a comprehensive Electronic Health Record (EHR) system. Some hospitals made a decision to go with

a legacy based EHR system, while others selected Salumatics' own SaluVision® web-based electronic document management system (EDMS).

SaluVision® is a platform independent web-based EDM system that offers health care organizations a cost-effective, secure alternative to expensive legacy based electronic document management systems. SaluVision® is used as a portal to the EHR and provides portability of the patient medical records across multi-facility organizations.

SaluVision® is accessible 24/7, and since it is a web-based application, no expensive hardware purchase is required and on-going IT support is not required.

Salumatics also provides historical and day forward imaging of the medical record with guaranteed quality and turnaround times so that

medical records. When hospitals select Salumatics they can expect to realize a substantial reduction in the costs associated with scanning

backlog that it cannot complete within the CIHI sanctioned time frame. Salumatics also has qualified data quality analysts who continually monitor the work performed by the coders and in many instances perform the quarterly submission of data to CIHI.

As a result of outsourcing to Salumatics the hospitals realized significant reductions associated with managing the patient medical record, while improving the quality of the information available to the health care team. With an increase in the availability of electronic information comes an increase in the quality of care.

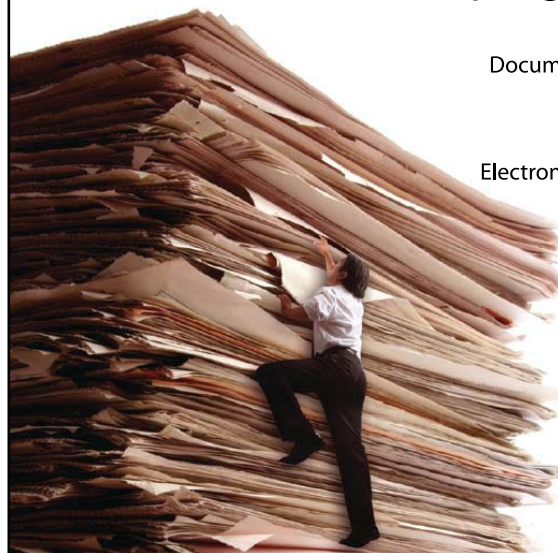
"The outsourcing of coding and abstracting functions allows hospitals to focus on their core competency, patient care". CEO, Allan Magnacca

the medical record is accessible when and where it is needed. Hospitals that outsource their historical and day forward imaging do not have to purchase expensive scanners, do not incur the expense of training staff and with Salumatics' extensive experience the hospital avoids the typical "trial and error" process of learning how to image

their medical charts.

Now that the patient medical record is available in its entirety electronically, it can be accessed by Salumatics' remote coders. Salumatics has coders qualified to code all types of patient visits and have a pool of experienced, CHIM certified coders that manage the hospitals day to day coding including when the hospital has a

Your focus is helping the patients.
Our focus is helping you.



Document Conversion Solutions

Coding and Abstracting

Electronic Health Record Systems

Disaster Recovery

Data Back-Up Solutions

Health 2009
booth #708

SALUMATICS

For further information and Employment opportunities please visit www.salumatics.com or call 905.362.2230